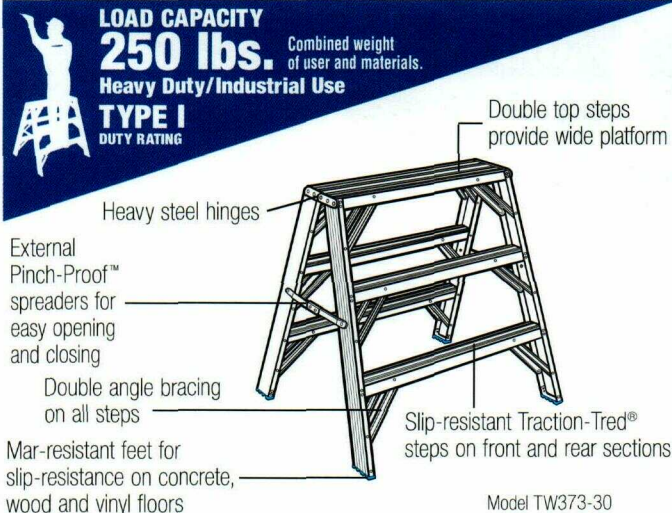


ALUMINUM

MODEL: TW370 Series

STYLE: **PORTABLE WORK STAND****



- Extra wide for versatile use as work stand, stage or material support
- Lightweight and portable

SPECIFICATIONS

Model No.	Size	Approx. Width	Approx. Spread	Approx. Cu. Ft. Per Unit	Approx. Shipping Wt. Lbs.
TW372-30	2'	33"	22"	2.7	11.0
TW373-30	3'	34-3/4"	29"	4.3	16.0
TW374-30	4'	36-1/2"	36"	6.0	22.0

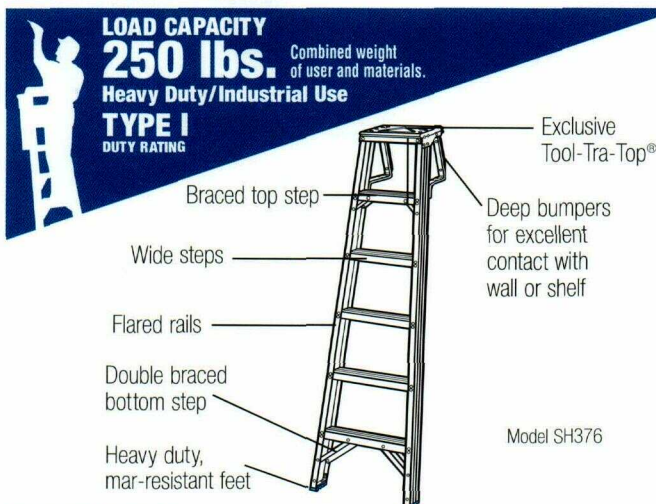
**Designed for one or two person jobs. Note: When used as a double stepladder, the maximum load per side, including person and materials, shall not exceed the duty rating of ladder.

DIMENSIONS

Top:	8" x 30"	Rails:	3" wide
Steps:	3" wide	Flange:	7/8" wide

MODEL: SH370 Series

STYLE: **SHELF LADDER**



SPECIFICATIONS

Model No.	Size	Approx. Width	Approx. Cu. Ft. Per Unit	Approx. Shipping Wt. Lbs.
SH376**	6'	24"	7.6	12.0
SH378**	8'	27-1/2"	11.6	16.0
SH310**	10'	31"	16.8	22.0

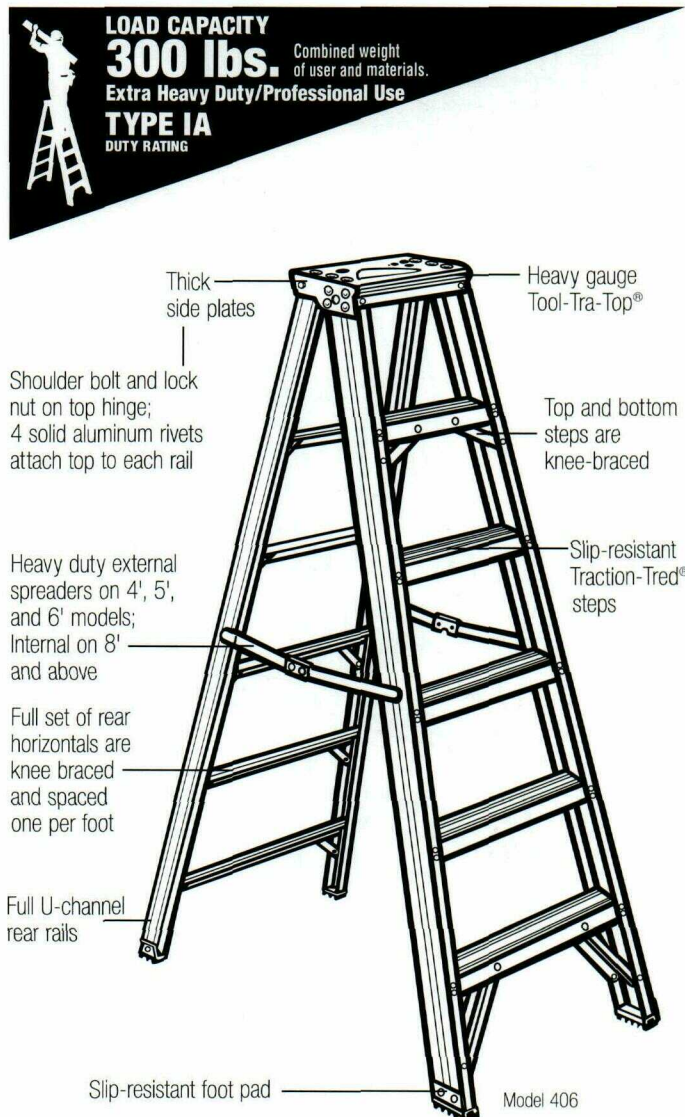
DIMENSIONS

Top:	7" x 14"	Flange:	7/8" wide
Front Rails:	3" wide	Steps:	3" wide

ALUMINUM

MODEL: 400 Series

STYLE: **STEPLADDER**



- Optional black molded pail shelf kit, model no. 76-3

SPECIFICATIONS

Model No.	Size	Approx. Width	Approx. Spread	Approx. Cu. Ft. Per Unit	Approx. Shipping Wt. Lbs.
404	4'	21"	30"	4.8	16.0
406	6'	24-1/2"	42-3/4"	8.1	24.0
408	8'	28"	54-3/4"	12.2	33.5
410	10'	31-1/2"	67"	17.0	43.5
412	12'	35"	79-1/4"	22.5	54.5
414	14'	38"	91-3/4"	28.2	65.0
416	16'	42"	104"	34.7	77.5

DIMENSIONS

Top:	7" x 14"	Steps:	3-1/4" wide
Front Rails:	3-3/8" wide	Rear Rails:	1-3/4" wide
Flange:	1" wide	Flange:	1" wide

and distributor of climbing equipment



Aluminum

We start by melting commercially pure aluminum and add other select elements to cast our own unique aluminum alloys which are specifically formulated for climbing products. This aluminum is then extruded to create aluminum sections that are fabricated into side rails, steps, rungs and other components.

Wood

We manufacture wood ladders using select grades of clear southern yellow pine boards and hardwoods. Modern, computer aided design and manufacturing techniques are used to create consistently high quality products. Attention to design elements such as eased edges and rodded steps provide a superior quality wood ladder.

History of Technological Development

For over 75 years, the Werner name has stood for high quality and superior customer service. With over 130 worldwide patents, as well as ISO 9002 certification, the Company's creativity, vision and innovation are world renown. Our innovation has led to a number of key developments in the ladder category.

While all Werner ladders contain unique features designed to enhance your productivity, one reason professionals prefer

Werner ladders over any other brand is our exclusive ALFLO® 3 piece Twist-Proof® rung joint. This revolutionary development is used to create extension ladders that are up to five times stronger than code requirements. Heat hardened seamless extruded rungs are mechanically locked to the rails using a unique aluminum connector.

This feature adds rigidity and means Twist-Proof® performance for all Werner extension ladders.

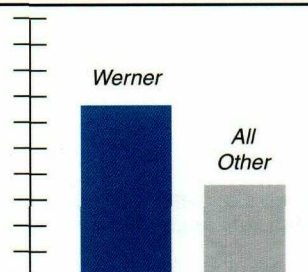


Pro's know Werner, use Werner and prefer Werner!

Werner is the professionals' ladder of choice and the brand that consumers know and want.

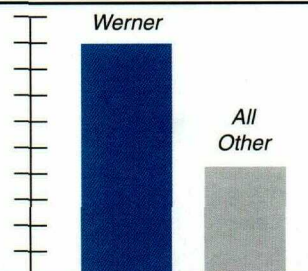
Brand Awareness

Professionals have extremely strong top of mind awareness of the Werner brand.



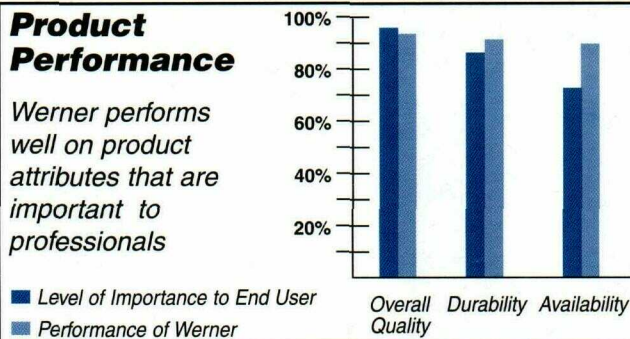
Brand Preference

Professionals prefer Werner ladders 2 to 1 over other ladder brands



Product Performance

Werner performs well on product attributes that are important to professionals



Source: Caney Research 1997

We are committed to delighting customers by exceeding their expectations. We are dedicated to designing, manufacturing and distributing quality products utilizing technical capabilities and providing superior customer service. Customer trust and confidence in Werner products and services are a top priority.



Product Certifications



AMERICAN NATIONAL STANDARDS INSTITUTE

PRODUCT LINES MEET OR EXCEED ANSI CODE

Fiberglass Ladders	A14.5 (1992)
Aluminum Ladders	A14.2 (1990)
Wood Ladders	A14.1 (1994)
Ladder Jacks	A10.8 (1988)
Extension Planks	A10.8 (1988)



OCCUPATIONAL SAFETY AND HEALTH ADMINISTRATION CODE

All Type II, I and IA fiberglass, aluminum and wood ladders, ladder jacks and extension planks meet or exceed code. OSHA CODE applies to ladders used in the workplace. Werner Ladder Co. recommends Type II or heavier duty rated ladders for these applications.



UNDERWRITERS LABORATORY CODE

SERIES COMPLY WITH U.L. STANDARDS AS NOTED:

Aluminum Ladders	All Series
Ladder Jacks	All Series
Aluminum Extension Planks	All Series
Fiberglass Ladders	NO U.L. STANDARDS

NOTE: No ANSI, OSHA or U.L. Standards have been written for attic ladders for overhead access.



All Werner fiberglass ladders have electrically non-conductive rails. This is a great benefit for those working near electricity. Fiberglass rails also maintain a smooth surface even after weathering.



Werner ladders are proudly made in U.S.A.

CORPORATE HEADQUARTERS

Werner Ladder Co.
93 Werner Road
Greenville, PA 16125-9499
Tel. (724) 588-8600 • FAX (724) 588-0315

How to Place an Order

Call our Customer Service Department at (724) 588-8600 from 8:00 AM to 5:00 PM (EST), Monday through Friday or FAX your order to (724) 588-0315.

Note: All Special Order items are designated with a double asterisk (Example: 7516-2**)

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